Your Firm Can Improve Its Purchasing Power

- Is your firm's bottom line suffering from undisciplined purchasing?
- Have you been burned by poorly negotiated contracts?
- Are you looking to reduce office expenses by 30%?
- Invoices are complicated—are yours correct?
- Are you proactively managing your contracts?

The Solution:

Centralized purchasing with **MATTERN** PILOT

Tap into Mattern's 28 years of market knowledge and contract expertise to drive smarter, more disciplined purchasing decisions.

If your firm needs better purchasing practices but lacks the in-house personnel, expertise or knowledge to manage them, MatternPILOT is the answer.

Built on Mattern's decades of unbiased law firm operations consulting, MatternPILOT helps firms gain control over purchasing, negotiate better equipment leases, streamline vendor management, and capture significant cost savings — without adding to your overhead.

Purchasing Power for:

- ☑ **Administrative Services**
- ☑ **Outsourced Services**
- ☑ **Multifunction Devices & Printers**
- ☑ **Off-site Records**
- ☑ **Office Supplies**

500+ ENGAGEMENTS   **42** AMLAW 100   **70** AMLAW 200   **25+** YEARS OF LEADERSHIP

How it Works:

1.

IDENTIFY AREAS FOR IMPROVEMENT/ MONITORING

Select the contracts or purchasing categories you want to improve (e.g., off-site records storage, office supplies, copiers, printers, etc.).

2.

ASSESS, BENCHMARK, AND RECOMMEND

Mattern reviews your spend and contracts, identifying opportunities for savings and stronger contract terms.

3.

IMPLEMENT SOLUTIONS

With your approval, Mattern implements the recommendations.

4.

EXPERTISE WITHOUT THE HEADCOUNT

Mattern charges a monthly fee to be your fractional procurement department driving savings and efficiency.

Your Benefits:

- ☑ Access Mattern's industry-leading expertise at no net cost.

- ☑ Gain discipline over purchasing and contract management.

- ☑ Improve vendor relationships and reduce redundant spending.

- ☑ Achieve measurable savings to strengthen your bottom line.

→ **Get Started Now**

Take control of your Firm's purchasing today, with MatternPILOT

info@matternassoc.com

610-459-7750

OR visit www.matternassoc.com